



THE FARMER'S TALK TO FARMERS

INTERESTING FACTS ABOUT PHENOMENAL FARMING

(Written Specially for The Bulletin.)

I had a very pleasant visit, the other evening, from the associate editor of one of the most prominent agricultural papers in the country. His work carries him to all parts of the land. He sees farmers in the states; farmers engaged in every imaginable form of farm industry. He is himself an enthusiastic believer in the farm and the country. Also, he is a keen observer. And he has a good memory.

It was almost like hearing a new instalment of "The Arabian Nights" to listen to some of the accounts he gave me of successful farmers he had visited. He told me of one stock man who was simply counting money, not by selling milk or butter, but by raising fancy yearlings and selling them to other farmers who were too shiftless or too incapable to raise their own. He told me of one farmer near Philadelphia who had thousands upon thousands of trees, largely Wisconsin, for whose production he received less than \$1 a barrel, but these many years. He told me of another, up in New York, who had just sold his orchard for \$12,000—a big profit on his investment—largely because it had on it a huge orchard of young Greenings which, at 50 cents a tree, were bearing several barrels of apples to the tree. At ten years old, think of it! He told me of another Pennsylvania man who, three or four years ago, bought for a mere song an old farm which the despairing owner couldn't get a living from. It had one broad sloping field, along the upper side of which it was possible, with small outlay, to lead a brook. He did so. Then he plowed and dug out shallow ditches leading from that brook's new course down the slope of the meadow. In these he sowed water-cress, and then turned the brook into them. Result: he is now taking to the markets of his nearest big city \$20,000 a year of bunched cress.

And so on and so on.

I tried to find out from him what he thought the reason for these farmers' phenomenal success. "Why is it," I asked him, "that these men you tell of are making such fortunes, while the most of us farmers think ourselves lucky if we can pay our bills and our taxes?" This led to another discussion, and, in each case, he traced back to its ultimate springs, there seemed to be something exceptional about the man or his environment.

For instance: that man who regularly got \$5 a barrel for his Wisconsin apples, when the average grower gets \$2.50 a barrel, wasn't more than half that. Well, he had his own cold storage plant and his own automobile truck, and he put his apples into cold storage and held them till the early frost on the markets had subsided. Then he sorted them carefully, and having the whole lot of five tons at a time, three trips a day at a cost of about one-quarter that assessed against others who had to use horse or railroad. Moreover, and here, I think, is the true explanation—the apples were delivered to his own brother-in-law, a big merchant, who took as much interest in seeing that the orchardist got the biggest possible price as he did in making sure of his own commission. "Lordy, why not," said I, when I learned this, "why, it's a regular Guggenheim family combination."

For another instance: that chap who made \$20,000 a year of a few water-cress ditches on a farm which would not grow wheat or corn or potatoes or grass. He wasn't a farmer, at all; he was a natural born salesman. He didn't know anything much about farming, but he knew a whole lot about markets. He found that one thing the big city wanted more of than it could get was water-cress. He learned from department bulletins that water-cress didn't call for rich soil, nor fertilization, nor cultivation. What it needed was just plain dirt and clear clean water. He knew the old farm was made up of dirt and that a stable brook crossed it. So he put two and two together, and made \$20,000.

While we were talking, I thought of other unusually successful farmers I had heard of. There was David Rankin, whom I have several times mentioned; the only farmer I ever knew of who made three millions at straight farming, raising corn and pork in Missouri. To use his own phrase about himself, he was a natural-born "twister," by which he meant that he did not get anything that he had a knack for it; that he found it perfectly easy to get profit out of crops from which some men couldn't have got wages. He went barefoot till he was twenty-seven, not from poverty but yet from more stinging, but because he would rather buy land than boots.

In your hand you hold a five-cent piece.

Right at the grocer's hand is a moisture-proof package of Uneeda Biscuit. He hands you the package—you hand him the coin. A trifling transaction?

No! A remarkable one—for you have spent the smallest sum that will buy a package of good food; and the grocer has sold you the most nutritious food made from flour—as clean and crisp and delicious as it was when it came from the oven.

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corkscrewing brooks, green with lush spring grass or warmly brown in areas of cultivated fields.

Mountain and valley:—If it were all valley I should have no more to say. But it is not all valley; it is a valley with a mountain ridge; but, if it were all mountain, what would become of the population which feeds its hillsides with support? Really, all is said, the valley, while more commonplace

NEW LONDON'S MORAL CLEAN UP

Rivalry Between the State Force and the Local Police—Investigating Fire Prevention—Friction Still Continues Over Fire Department.

On the crest of the reform wave that occasionally comes in with a turbulent sea, there was landed in the Seaside City after nightfall a bunch of state policemen, who came to assist the local police in the management of the city. State police were called here for a like purpose about the same time that the places had been tipped off and the visit was without result, so far as the state officers were concerned. But just to demonstrate that the local police could do a thing or two, a squad of local men and a squad of state men were called in again, but this time special car was taken, and the presence would not be passed over the line and three of the places of ill repute were raided before there was opportunity to give up to the other violators of law in that special line.

This time the work was done without the knowledge of the local police and the first known of the raids was when the prisoners were brought to the police station. This action does not signify that the police did not have knowledge of the existence of these places, but does demonstrate that the local police were in that particular was short-lived and not sincere, and demonstrates farther that the directing power of the police department did not desire to have the reform of a permanent nature. The active members of the police force are willing to do their full duty, but of course they are subject to the orders of the gentlemen higher up. The state police did a good job and are entitled to credit.

The state police are not announcing on the dead walls just who prompted the visitation and raids but it is known that State Attorney Hull knew of their coming, so it is probable that Attorney Cronin of the police court, and they kept their own counsel until the raids were pulled off. The state attorney has declared once again that this sort of vice must not be tolerated by the prosecuting authorities and the prosecuting attorney, in the state, is willing to do his full duty in the premises. Therefore it is believed that before final dispositions of the cases, the police department will be meted to the offenders that will have a demoralizing effect upon other places of the same kind that evade the unwelcome attention of the state police. Now that the ice has been broken and the county and the city prosecuting officers have spoken, it is expected that the local police will now shape matters so that there will be no occasion for calling in the state police in the future.

As evidence of good faith, the local police did a little raiding on their own account, and thereby have won the approval of the prosecuting officers. They visited four of the gambling places, and the officers have spoken, hauled them into court, where substantial fines were inflicted and received court warning that should they be again found in the same places, they would be sent to the state penitentiary in addition to the fine limit. This gambling raid was where the local put just one over on the state police as Chief Egan had that particular raid on the memorandum and were planning for the work when the men of Chief Haven's force turned the trick.

Still the state police saw the locals and went them one better and made a liquor raid not far distant from the public station. No saloon was visited but liquors were seized and proof found in a meat market on Sunday, its proprietor being of a sect that prefers observance of the last instead of the first day of the week. It is said that the state police gave notice that liquor was being sold illegally in several sections of the city, and that the local police did not raid the places that the state police would cheerfully save them from trouble. Special references were made to places in the Port Neck and Shaw street districts. State Attorney Hull has decided that there must be reform in New London.

The fire committee of the New London Business Men's association presented an ordinance to the city council, which was adopted by the council, and perhaps for varied and justifiable reasons, but which provides that annual inspection be made of all premises including chimneys in the fire building district at least twice a year and that every building in the city be inspected at least once a year. This work to be done by the chief engineer in addition to his other duties. This, of course, would be a physical impossibility and there is absolutely no need for any such investigation in a city the size of New London. There

selections. Burial was in the Spring Hill Cemetery.

Local Briefs.

Erastus Rogers and son Freeman of Norfolk were here Tuesday to attend Mrs. Shumway's funeral, also Walter Cummings of Webster, Mass. Rev. L. B. Curtis of Stafford has been in the west of E. F. Storrs a part of the week.

Mrs. E. J. Stalker of Brooklyn, N. Y., is visiting her son, Glen A. Stalker. Members of Echo grange who live on the Hill attended the meeting, at the Centre last Monday evening, and visited the Storrs grange Tuesday evening. There were special attractions at both meetings.

Mrs. A. A. Muir left Monday for Boston, where she will visit relatives. Caterpillars are numerous hereabouts, and every one who has apple-trees should make a special effort to get rid of them.

Play at Town Hall.

Milky White, a domestic drama in two acts was given in the Town Hall, Friday evening. The characters were: Daniel White (unpopularly known as "Milky White") a Cowkeeper, W. A. Weld; Dick Davis (a Cow Boy), G. A. Stalker; Archibald (a Veterinarian Surgeon), B. W. Wells; Rude Boy, Mrs. Sadrup (Neighbor of White, and Proprietress of the Linen Emporium) Mrs. W. A. Weld; Annie White (Daughter of White) Miss C. Evelyn Atkins.

COVENTRY

Miss Lucy Price to Speak for Anti-Suffrage—Meetings Omitted.

Mr. and Mrs. Edgar F. Storrs of Springfield were guests of their son and daughter Sunday.

Mrs. Lucy Price will speak in the chapel this (Saturday) evening against woman suffrage.

The meeting of the Boy Scouts, also that of the teachers' training class, were omitted Tuesday evening.

C. E. Social.

The Christian Endeavor society held a social in the chapel Thursday evening.

William C. Sparne has purchased a new machine.

John E. Kingsbury has hired the pasture on the Ryan farm for the summer.

W. B. Hawkins led the Christian Endeavor meeting Sunday morning.

Elected Secretary.

At the meeting of the Tolland County Sunday School association in Rockville Monday, Miss Ada M. Storrs was elected secretary.

EAST WILLINGTON

Mrs. M. A. Parker has two of her tears in Columbia.

Edith Cushman has returned to Stafford Springs to the store of Miss Russell.

The frost has done some damage to the apple crop.

Mrs. G. Baldwin expects her daughter and granddaughter from Hartford to visit her soon.

It is reported that John Taylor has sold his farm to a gentleman who expects to put part of it into the frog business.

Dr. William V. Wilson of Boston called at East Willington Tuesday.

GURLEYVILLE

Memorial Sunday will be held at the M. E. church Sunday morning, with a special sermon by the pastor, and appropriate music by the choir.

A committee was appointed last Sunday for the annual Children's day concert, to be held the second Sunday in June.

MT. HOPE.

Mrs. Frank Larrow and son Bruce are visiting East Hartford relatives.

May 1. Mr. Moore of Orono spent the week end with her father, B. O. Moore.

Dr. F. A. Young of New York spent the week end superintending his farm here.

Byron Moore spent a few days with relatives in South Manchester recently.

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Tolland County SPRING HILL

Funeral of Mrs. Emeline S. Shumway—Evening.

Mrs. Emeline S. Shumway died at her home here last Sunday afternoon. She was born in Ashford the daughter of Samuel V. and Mary Ann Seagrave, who came to Spring Hill when she was a child and purchased the place where she spent most of her life. Since her husband's death she had lived alone in a small house near by, preferring to live so. She had been a member of the Spring Hill Baptist church over 40 years, was much interested in the work of the Ladies Aid Society, and after she was unable to attend the meetings was always ready to furnish food for socials, and to do the work of the society. She was ready to help in any way that she could. She leaves one son, town clerk Bradley M. Sears, a granddaughter, Mrs. Arthur Cummings of Staten Island, N. Y., and two great-grandchildren, a daughter and son of Mrs. Cummings. She is also survived by one sister, Mrs. E. F. Freeman, who is two years older, and two nieces. The funeral held Tuesday afternoon at her home, was attended by a large circle of neighbors and friends. The service was conducted by Rev. A. A. Muir of the Baptist church, and a quartette rendered three

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